



RENTAL OF UNIFORMS, FLOOR MATS, MOPS, TOWELS & RELATED SERVICES
Executive Summary

Lead Agency: City of Tucson, AZ

Solicitation: 222886

RFP Issued: November 10, 2021

Pre-Proposal Date: November 18, 2021

Response Due Date: December 15, 2021

Proposals Received: # 3

Awarded to: Cintas Corporation

Contract # 222886-01

The City of Tucson Department of Procurement issued RFP #222886 on November 10, 2021, to establish a national cooperative contract for the Rental of Uniforms, Floor Mats, Mops, Towels, and Related Services.

The solicitation included cooperative purchasing language in Sections A.2. National Contract:

The City of Tucson, as the Principal Procurement Agency, defined in Attachment C, has partnered with OMNIA Partners, Public Sector (“OMNIA Partners”) to make the resultant contract (also known as the “Master Agreement” in materials distributed by OMNIA Partners) from this solicitation available to other public agencies nationally, including state and local governmental entities, public and private primary, secondary and higher education entities, non-profit entities, and agencies for the public benefit (“Public Agencies”), through OMNIA Partners’ cooperative purchasing program. The City of Tucson is acting as the contracting agency for any other Public Agency that elects to utilize the resulting Master Agreement. Use of the Master Agreement by any Public Agency is preceded by their registration with OMNIA Partners (a “Participating Public Agency”) and by using the Master Agreement, any such Participating Public Agency agrees that it is registered with OMNIA Partners, whether pursuant to the terms of a Master Intergovernmental Cooperative Purchasing Agreement, a form of which is attached hereto on Attachment C, or as otherwise agreed to. Attachment C contains additional information about OMNIA Partners and the cooperative purchasing program.

Notice of the solicitation was sent to potential offerors, as well as advertised in the following:

- City of Tucson, AZ website
- OMNIA Partners website
- USA Today, nationwide
- San Bernardino County Sun, CA
- Honolulu Star-Advertiser, HI
- The Herald-News – Will County (IL)
- The Advocate – New Orleans, LA
- The New Jersey Herald, NJ
- Albany Times Union, NY
- Daily Journal of Commerce, OR
- The State, SC

- Deseret News, UT
- Richmond Times-Dispatch, VA
- Seattle Daily Journal of Commerce, WA
- Houston Community Newspapers, TX
- Helena Independent Record, MT
- Las Vegas Review-Journal, NV
- Kennebec Journal, ME

On December 15, 2021 proposals were received from the following offerors:

- Cintas Corporation
- Prudential Overall Supply
- UniFirst Corporation

The proposals were evaluated by an evaluation committee. Using the evaluation criteria established in the RFP, the committee elected to enter negotiations with Cintas Corporation and proceeding with contract award upon successful completion of negotiations.

The City of Tucson, OMNIA Partners and Cintas Corporation successfully negotiated a contract, and the City of Tucson executed the agreement with a contract effective date of July 15, 2022.

Socio-economic Outreach: To encourage participation of small businesses, minority owned businesses and women owned businesses, Historically Underutilized Businesses were notified of the Invitation to Bid.

Diversity Programs: Cintas has a Supplier Diversity Executive Steering Committee. Members are proactive change agents who work to ensure that employee-partners are aligned on the many advantages of giving diverse suppliers equal access to Cintas partnerships. Additionally:

- Cintas is a member of the National Minority Supplier Development County, the Women's Business Enterprise National Council, and the Veteran-Owned Business Association.
- Relevant Diversity Awards:
 - Included in Corporate 101: America's Most Admired Corporations for Supplier Diversity, 2017
 - Recognized as Military Friendly® Supplier Diversity by the National Veteran-Owned Business Association for 2017
 - Ranked among Women's Enterprise magazine's Top 100 Corporations for Women's Business Enterprises for 2018
 - Ranked among Women's Enterprise magazine's Top 100 Leaders in Corporate Supplier Diversity for 2018
 - Included in Diversity Plus magazine's Top 30 Champions of Diversity ranking, 2017
 - Awarded as 2018 corporate buyer of the year from MBN USA

Federal Funds: Supplier provided federal funds certifications which are available on the OMNIA Partners website for review.

Contract Includes: Rental of uniforms, floor mats, mops and towels. Cintas Corporation can help design and deliver a program best suited for you. From the front-line employees to the back of the house, you have access to four levels of apparel to fit your brand, budget, timeline, and business.

Term:

Initial three-year agreement from July 15, 2022 through July 14, 2025 with the option to renew for one additional two-year period through July 14, 2027.

Pricing: Unit pricing sheet available upon request.